# UNMANNED AIRCRAFT SYSTEMS

## THE BUSINESS WE WRITE

<table>
<thead>
<tr>
<th>Type of UAS Operation</th>
<th>Capacity</th>
<th>Customers</th>
</tr>
</thead>
<tbody>
<tr>
<td>Commercial UAS Operators</td>
<td>USD 1 mn – Hull</td>
<td>Commercial unmanned aircraft operators, production companies, corporate operators, government operators, municipal operators</td>
</tr>
<tr>
<td></td>
<td>USD 300 mn – Liability</td>
<td></td>
</tr>
<tr>
<td>UAS Manufacturers</td>
<td>USD 300 mn – Aviation Products Liability</td>
<td>Manufacturers of unmanned aircraft systems, components, software, operating systems, autopilots, support equipment</td>
</tr>
<tr>
<td>UAS Distributors and Repair Stations</td>
<td>USD 300 mn – Commercial General Liability</td>
<td>UAS suppliers and distributors, repair &amp; service centers</td>
</tr>
<tr>
<td>UAS Flight Schools and Training Facilities</td>
<td>USD 1 mn – Hull</td>
<td>UAS training providers, flight schools, universities</td>
</tr>
<tr>
<td></td>
<td>USD 300 mn – Liability</td>
<td></td>
</tr>
<tr>
<td></td>
<td>USD 300 mn – Commercial General Liability</td>
<td></td>
</tr>
<tr>
<td>Purchasers of UAS Service</td>
<td>USD 300 mn – Non-Owned Aviation Liability</td>
<td>Companies or individuals hiring a UAS operator to fly on their behalf</td>
</tr>
</tbody>
</table>

## SAMPLE WINS

<table>
<thead>
<tr>
<th>Type of UAS Operations</th>
<th>Est. Premium</th>
<th>Coverage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Large UAS manufacturer</td>
<td>USD 200,000</td>
<td>Aviation Products Liability</td>
</tr>
<tr>
<td>UAS commercial operation</td>
<td>USD 8,000</td>
<td>UAS Hull &amp; Liability</td>
</tr>
<tr>
<td>UAS distributor</td>
<td>USD 23,000</td>
<td>CGL and UAS Hull &amp; Liability</td>
</tr>
<tr>
<td>Fortune 500 Company hiring a UAS operator</td>
<td>USD 5,000</td>
<td>Non-Owned Aviation Liability</td>
</tr>
<tr>
<td>Film production company</td>
<td>USD 32,000</td>
<td>UAS Hull &amp; Liability</td>
</tr>
<tr>
<td>UAS training facility</td>
<td>USD 17,000</td>
<td>CGL and Hull &amp; Liability</td>
</tr>
</tbody>
</table>
WHY BROKERS AND THEIR CLIENTS CHOOSE ALLIANZ FOR AVIATION

EXPERT AVIATION UNDERWRITERS
The majority of our underwriters are experienced aviators and UAS operators who are passionate about unmanned aviation.

OVER 100 YEARS IN AVIATION
Allianz has a proven track record of reliability, security and service.

BROADEST AVIATION APPETITE OF ANY MAJOR INSURER
We write a wide range of UAV/UAS risks, from the world’s largest UAS manufacturers, test sites and major universities to small commercial operations and purchasers of UAS service.

LOCAL KNOWLEDGE, GLOBAL REACH
Allianz’s global network insures UAS risks on seven continents and provides access to professionals who know the local culture, language and regulations in over 160 countries.

SPECIALIZED CLAIMS SUPPORT
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MARKET LEADING CAPACITY
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- Alternative Risk Transfer
- Construction/Engineering
- Energy
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- Financial Lines
- Liability
- Marine
- Middle Market
- Multinational Solutions
- Programs
- Property (including Highly Protected Risk)
- Risk Consulting
- Small Business

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