**PROPERTY**

**AT A GLANCE**

**SALES APPETITE**

**THE BUSINESS WE WRITE**

<table>
<thead>
<tr>
<th>Coverage</th>
<th>Capacity</th>
<th>Customers</th>
</tr>
</thead>
</table>
| Corporate  | Up to USD 600 mn capacity       | • Aerospace/Defense  
• Airlines  
• Beverages  
• Cosmetics  
• Data Services  
• Electronic Components  
• Fine Chemicals  
• Metal Working  
• Pharmaceuticals  
• Semiconductor  
• Technology  
• Vehicle Manufacturers  
• Vehicle Suppliers |
| Corporate  | Up to USD 200 mn quota share capacity* | • Commercial Real Estate  
• Hospitality & Entertainment  
• Retail  
• Financial Institutions |

**SAMPLE WINS**

<table>
<thead>
<tr>
<th>Customer</th>
<th>Position</th>
<th>Premium</th>
</tr>
</thead>
<tbody>
<tr>
<td>Data Services &amp; Telecommunications</td>
<td>14% Quota Share</td>
<td>$823,000</td>
</tr>
<tr>
<td>Retail</td>
<td>10% Quota Share</td>
<td>$440,000</td>
</tr>
<tr>
<td>Movie Theaters</td>
<td>10% Quota Share</td>
<td>$370,000</td>
</tr>
<tr>
<td>Consumer Goods Manufacturer</td>
<td>100%</td>
<td>$796,000</td>
</tr>
<tr>
<td>Hotels</td>
<td>5% Quota Share</td>
<td>$394,000</td>
</tr>
<tr>
<td>Commercial Real Estate</td>
<td>15% Quota Share</td>
<td>$534,000</td>
</tr>
<tr>
<td>Bottling Operation</td>
<td>50% Quota Share</td>
<td>$432,000</td>
</tr>
<tr>
<td>Real Estate - Shopping Centers</td>
<td>45% Quota Share</td>
<td>$817,000</td>
</tr>
<tr>
<td>Machinery Manufacturer</td>
<td>22% Quota Share</td>
<td>$253,000</td>
</tr>
</tbody>
</table>

*NAT CAT limits subject to individual account characteristics*
WHY BROKERS AND THEIR CLIENTS CHOOSE ALLIANZ FOR PROPERTY

THE WORLD’S LARGEST PROPERTY & CASUALTY INSURER
More than half of the Global Fortune 500® rely on Allianz to cover their most severe exposures.

A TRADITION OF EXCELLENCE
Allianz combines 100+ years of technical expertise, capabilities and experience for the most difficult corporate property risks.

FINANCIAL STRENGTH
With consistently strong solvency ratios and prudent investment strategies, brokers and their clients rely on Allianz for the most severe exposures.

GLOBAL CAPABILITIES, STRONG LOCAL PRESENCE
The largest network of all corporate insurers allows us to combine consistent global standards with local underwriting so decisions can be made locally – where we have the knowledge and market-specific expertise.

LEADING CAPACITY
An established leader of large property risks offering significant capacity.

DEDICATED RISK ENGINEERS
Combining industry-knowledge with years of experience, our 100 property loss control engineers understand your clients’ business first hand and speak the same language.

EXCELLENT CLAIMS SERVICE RECOGNIZED WORLDWIDE
One of the strongest specialist claims teams of any major insurer, well known to brokers, clients and the market through an established track record of handling complex international claims.

ADDITIONAL PRODUCTS AND SERVICES:
- Agribusiness
- Alternative Risk Transfer
- Aviation
- Construction/Engineering
- Energy
- Entertainment
- Financial Lines
- Liability
- Marine
- Middle Market
- Multinational Solutions
- Programs
- Risk Consulting
- Small Business

ABOUT ALLIANZ
As an international financial services company, we offer our 86 million customers worldwide products and solutions in insurance and asset management. Allianz Global Corporate & Specialty is our dedicated brand for corporate, specialty and mid market risks and insures over half of the Fortune 500® companies.

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