NAVIGATING THE ORGANIZATION

CANADA

CANADIAN ZONE EXECUTIVE

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MARKET MANAGEMENT CONTACTS

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Tina Ruparel
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WHEN TO CALL MARKET MANAGEMENT

Market Management is your key point of contact in navigating Allianz. They can help you:
• Pinpoint new opportunities for growth
• Clarify Allianz’s appetite
• Identify where Allianz is winning in your territory
• Answer broker compensation questions
• Learn about different lines of business / expertise at Allianz
• Arrange in-office training/information session with underwriting teams
• Connect with the appropriate Allianz underwriters and experts
• Explore developing a program or potential book rollover
• Obtain Allianz promotional and sales tools
• Identify the right underwriting contact when you have an account with multiple lines

UNDERWRITING CONTACTS

When an account involves multiple specialties or lines of business and you’re not sure where to start, contact your Market Management representative. He or she will identify the right underwriter and get you connected.

AVIATION
Airlines, airports and other major risks including product liability and the full range of General Aviation risks for private and commercial uses

Jim Hyatt
416. 849. 4544
jim.hyatt@agcs.allianz.com

ENERGY
Broad range of property coverage and market-leading capacity for Onshore and Offshore products

Carlos Carrillo
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c.carrillo@aic-allianz.com

Construction
Custom solutions for all aspects of engineering and construction risks, Builders Risk, power generation, mining and civil engineering (CECR)

Darren Tasker
416. 849. 4548
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ENTERTAINMENT
Risks including Hollywood blockbusters, independent films, music tours, festivals, motorsports and other live events

Maggie Beattie
647. 426. 8313
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FINANCIAL LINES
Specialist solutions for management, professionals, consultants, commercial companies and financial institutions. Offerings include Management Liability, Professional Liability and Cyber products.

Chris Mutcheson
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LIABILITY
Primary (GL / products) and excess for large, global and national risk management clients. Environment and crisis management for select segments

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CRISIS MANAGEMENT
Wide-ranging insurance solutions that include product contamination and product recall insurance as well as terrorism and political violence coverage

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312. 441. 5439
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ENVIRONMENTAL IMPAIRMENT LIABILITY
Pollution legal liability, contractors pollution liability and pollution excess for manufacturing, construction, energy and real estate clients

Alex Li
416. 849. 4177
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MARINE
INLAND MARINE
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HULL & MARINE LIABILITIES
Primary, excess & bumbershoot for blue-and brown-water shipping, from dry bulk to tankers, and container vessels to tugs and inland vessels, plus shipyards and building risks

OCEAN CARGO
Goods in transit, storage risks, international insurance and shipment of large scale equipment machinery to construction sites and production facilities

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Saleem Ahmad
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MIDDLE MARKET
Essential and specialized coverages to meet the needs of small and mid-sized businesses in real estate, manufacturing, hospitality, distribution and retail. Offerings include property, general liability, umbrella, auto, workers comp and business owners policies

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416. 849. 4147
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Jeffery Kislasko (Interim)
647. 426. 8304
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PROGRAMS
Specialized broker-led solutions for mid-size groups, trade associations and homogeneous entities

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PROPERTY

CORPORATE PROPERTY
Property Damage and Business Interruption for larger global and national risk management clients and mid-sized managed buildings

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SERVICES

ALLIANZ RISK CONSULTING
Allianz multi-line risk assessment engineers cover the full spectrum of risk management services, from basic hazard and human element reporting, to in-depth analyses of industrial operations and financial exposures

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CLAIMS
An insurance claim is the defining moment in our relationship with you. At Allianz, we're committed to delivering first-class service to our clients—before, during, and after a loss

newloss@agcs.allianz.com
Call: 800. 558.1606
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