



AGRIBUSINESS

FACT SHEET

THE BUSINESS WE WRITE

Segments	Industries	Preferred Risk Characteristics
<ul style="list-style-type: none"> Upscale hobby farms Owner-occupied family farms Lessor's risk Corporate farms Vertically integrated farms, including packing and other first level processing Wineries with proactive management and a need for specific underwriting and risk management services 	<ul style="list-style-type: none"> Field and row crops Vineyards Cattle ranches Fruit and nut orchards Dairies Cash grains Equine 	<ul style="list-style-type: none"> Experienced farmer or rancher Financially sound Identifies and actively manages risk Reasonable balance between personal and agricultural exposures Influenced by factors other than price alone Principal income is from farming or ranching (except hobby farms) For Multiguard®: <ul style="list-style-type: none"> Over \$300k of insured property value, including dwelling(s), outbuildings, and farm equipment Generally, over \$250k in gross sales for farming or ranching operations

We Also Consider

- Custom farming and farm management exposures
- Equine exposure, including boarding, breeding, training and care, custody or control
- Commercial agriculture operations
- Large premium size accounts above \$100k

STANDARD & POOR'S

AA

A.M. BEST

A+

FOR MORE INFORMATION
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WHY BROKERS AND THEIR CLIENTS CHOOSE ALLIANZ FOR AGRIBUSINESS

FROM BASIC COVERAGE TO CUSTOM SOLUTIONS

Farm & Ranch Basic provides essential coverages while our Multiguard program is one of the broadest farm packages available.

A STRONG HISTORY IN AGRIBUSINESS

Allianz affiliates have served the insurance needs of American farms and ranches since 1876.

HIGHLY-QUALIFIED RISK SERVICES PROFESSIONALS

Our specially-trained consultants can help your clients take proactive measures to protect their farms, ranches and even wineries.

LOCAL KNOWLEDGE, GLOBAL REACH

Allianz's global network keeps service close to the customer and provides access to professionals who know the local territory, culture, language and regulations in close to 200 countries and territories.

SPECIALIZED CLAIMS SUPPORT

Claims are handled by adjustors and surveyors with years of hands-on agribusiness experience.

MARKET LEADING CAPACITY

Allianz has the capacity and financial strength to handle the largest risks.

LONG-TERM RELATIONSHIPS

Dedicated client teams are committed to superior service, transparency and flexibility.

ADDITIONAL PRODUCTS AND SERVICES:

- Alternative Risk Transfer
- Aviation
- Construction/Engineering
- Energy
- Entertainment
- Financial Lines
- Liability
- Marine
- Middle Market
- Multinational Solutions
- Programs
- Property (including Highly Protected Risk)
- Risk Consulting
- Small Business

ABOUT ALLIANZ

As an international financial services company, we offer our 86 million customers worldwide products and solutions in insurance and asset management. Allianz Global Corporate & Specialty is our dedicated brand for corporate, specialty and mid market risks and insures over half of the Fortune 500® companies.

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