

# RISK CONSULTING

## AT A GLANCE

SALES APPETITE



**At Allianz Risk Consulting, we are dedicated to understanding each client's individual needs and working with them to effectively manage and reduce risk.**

### **WHY BROKERS AND THEIR CLIENTS CHOOSE ALLIANZ FOR RISK CONSULTING**

STANDARD & POOR'S

**AA**

A.M. BEST

**A+**

FOR MORE INFORMATION  
PLEASE CONTACT:

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#### **HIGHLY QUALIFIED RISK CONSULTING PROFESSIONALS**

Our specially trained consultants, engineers, auditors and mariners average over 20+ years of experience, many within the industries supported. Professional designations include PE, CFPS, CSP, CPA, ARM, JD and Licensed Mariners.

#### **FOCUSED EXPERTISE**

Our consultants have backgrounds in the industries we serve so you can rest assured we understand the business challenges and risks clients face.

#### **SOLUTIONS-DRIVEN RISK CONSULTING PHILOSOPHY**

We listen to our clients' needs and provide expert insights to address the most critical risks and improve operations.

#### **DEEP CLIENT RELATIONSHIPS**

We build relationships on trust, collaboration, flexibility and respect. Our team provides the insights you need to proactively address risk and give you peace of mind.

#### **INTERNATIONAL NETWORK**

With over 300 engineers and risk consultants around the globe, we can serve clients at home and abroad.



## AREAS OF SERVICE

Allianz multi-line risk assessment teams cover the full spectrum of risk management services, from basic hazard and human element reporting, to in-depth analyses of industrial operations and financial exposures. Industrial sectors and risks include:

- Agribusiness
- Alternative Risk Transfer
- Construction/Engineering
- Energy
- Entertainment
- Financial Lines
- Liability
- Marine
- Middle Market
- Multinational Solutions
- Programs
- Property (including Highly Protected Risk)
- Risk Consulting
- Small Business

### AGRIBUSINESS

- Product storage, operations assessments and business interruption for winery operations
- Food production and processing evaluations
- Building construction and maintenance for poultry and hog confinement operations
- Liability assessment for farm vehicles, including all-terrain vehicle exposures
- Hay storage assessment and solutions

### AUTO

- Safety risk management for fleets associated with manufacturing, hospitality and distribution
- Driver monitoring and vehicle telematics
- DOT requirement and MVR profile reviews
- Safety training resources

### AVIATION

- Distinctive risk assessment method suitable for a wide range of activities in the field of airport ground handling operations.
- Assessing the exposures to these operations
- Benchmarking capabilities

### CONSTRUCTION ALL RISK (CAR)

- Engineering expertise in construction, including large commercial buildings, stadiums, and high rise buildings; heavy civil engineering / infrastructure projects including roads, rail roads, bridges, tunnels, pipe lines, transmission lines, water treatment and waste water treatment projects, etc.

### ENERGY

#### Midstream

- Oil and gas gathering, separation, transportation and storage
- Pipelines, terminals and tank farms

#### Onshore (Downstream)

- Refineries and gas plants
- Petrochemical production plants
- High hazard chemical and fertilizer operations

### ENTERTAINMENT

- Venue management consulting at live events to assess areas such as emergency response protocols, use of technology and life safety
- Risk assessment for film / TV productions through risk mitigation and safety analysis of stunts, rigging and pyrotechnics
- Guidance on safety training for production personnel through compliance programs structured for remote set locations and sound stages

- Risk solutions through vendor partners that leverage technology to improve venue security and safety
- Consultation on emergency action plans for production sites
- Motor Sport risk exposures and controls analysis capabilities

### ERECTION ALL RISK (EAR)

- Expertise in the erection of equipment intensive manufacturing or processing projects in a broad spectrum of industry (including steel, dairy, general manufacturing, etc.) along with erection of oil / gas, petrochemical, and power generation projects

### INLAND MARINE

Engineering experts in evaluating exposures and controls including:

- Burglar alarms, safes and vault protection
- Transit cargo security
- Builders Risk fire safety and jobsite security / surveillance system evaluations
- Tower and antenna risk evaluations
- Heavy duty mobile equipment risk evaluations

## LIABILITY

- Environmental Liability assessments
- Product Liability, Recall, Tampering
- Quality assessments using utilizing ISO 9000 equivalent methodology
- Engineering rating methods per industry segment
- Clinical Trials
- Public (Premises) Liability

## MINING

- Technical risk assessments of operational surface mines including: methods and hazards, fire and natural catastrophe perils, machinery breakdown, underground mining methods, machinery and perils

## OCEAN MARINE

Mariner and security experts dedicated to supporting clients in the areas of:

- Transportation analysis
- Supply chain security
- Warehouse inspections
- Vessel suitability surveys and voyage approvals
- Cargo damage surveys and investigations
- Hull and machinery damage surveys and loss investigations

## PACKAGE & SMALL BUSINESS

- Risk based consulting, providing solutions for clients developed and delivered by industry experts
- Fire protection evaluation, including fire sprinkler system analysis
- Business Continuity management support
- Analysis of Product Liability exposures
- Consultation on premises-based liability exposures such as slips & falls and security
- Risk transfer assessments
- Thermographic imaging capabilities utilizing certified consultants

## POWER & UTILITIES

- Risk analysis capabilities in all types of operational power generation facilities (steam turbine, gas turbine, hydro / solar / wind) including assessment of fire and natural catastrophe perils and machinery breakdown

## PREMIUM AUDIT

- Specialty accounting operation responsible for determining the final earned premium for applicable policies
- Classification and scope of operations support for Workers Compensation and General Liability

## PROGRAMS

- New program development and risk assessment
- Loss control expertise of targeted markets
- Single point of contact for agency partner

## PROPERTY

- Dedicated Account Engineer coordinating client needs globally and providing an annual Stewardship Report outlining previous work efforts and planning future strategies
- Dedicated Consulting Engineering staff providing local expertise and industry specific knowledge
- Quantify risk and loss potentials for property, business interruption, and natural catastrophe exposures
- Business Continuity management including Business Continuity Planning and Business Impact Analysis support
- Loss control coordination of targeted markets
- Utilization of NFPA or other applicable standards
- Recommend loss prevention and loss minimization measures and strategies
- One version of published risk engineering reports provided to clients, brokers and underwriters
- Client interactive website MyAGCS available for clients to access account information 24 / 7
- Analyze and test existing fire protection / detection
- Loss scenario assessments and engineering solutions for positive impact on total cost of risk
- Service offerings customized to meet client needs

## WORKERS COMPENSATION

- Comprehensive safety culture guidance
- Guarding assessments
- Environmental health consultation
- Accident and illness prevention training
- Ergonomic assessments
- Innovative Return-to-Work Programs

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